



# Verity 340B<sup>®</sup> Purchase Analytics\*

## Delivering dynamic insight into your data.

Verity 340B<sup>®</sup> Purchase Analytics identifies the optimal NDC mix for significant savings opportunities. By pro-actively analyzing each NDC drug price and your pharmacy spend data, Purchase Analytics delivers dynamic insight into your data. Your procurement and purchasing team is able to make quick and datadriven purchasing decisions creating an average savings of 10-13% of total drug spend.

- ✓ Enhances any existing 340B Program, regardless of which Third Party Administrator or wholesaler you use.
- ✓ Complimentary spend analysis uses your actual purchase history so you can see the savings potential before you buy.
- ✓ No staff resources require to implement or operate, Verity experts manage the program for you.
- ✓ Cloud-based - no software to download or maintain.
- ✓ Rapid implementation.
- ✓ Built-in business rules and price trends.

## Which drug would you buy?

		Statistic	340B	GPO	WAC	Blended Price**
		Drug Utilization	70%	20%	10%	
Generic Equivalent Groupings	}	NDC #12345	\$90	\$100	\$101	\$93
		NDC #67890	\$80	\$95	\$110	\$86
		NDC #98765	\$60	\$97	\$116	\$73

### RESULT:

Based only on GPO price, you would pick NDC 67890.  
Based on the Blended Price, you should pick NDC 98765.

Without evaluating GPO and 340B prices by utilization, hospitals purchase more expensive medication options 66.5% of the time.

\* Powered by ESI Healthcare Business Solutions

\*\*Overall Blended Rate Calculation:  $NDC\#98765 = .70(\$60) + .20(\$97) + .10(\$116)$